

- **1. The first part of the text (lines 1-4) describes the general situation of the company. The main problem is that the company is facing a significant decline in sales.**
- **2. The second part of the text (lines 5-8) discusses the reasons for this decline. The primary cause is the loss of key customers due to a change in market demand.**
- **3. The third part of the text (lines 9-12) outlines the company's strategy to address these challenges. This includes diversifying the product line and expanding into new markets.**
- **4. The fourth part of the text (lines 13-16) details the specific actions being taken to implement this strategy. These actions include hiring new staff and investing in research and development.**
- **5. The fifth part of the text (lines 17-20) provides a summary of the company's outlook. Despite the current difficulties, the management remains optimistic about the future.**
- **6. The sixth part of the text (lines 21-24) concludes the report by emphasizing the company's commitment to long-term growth and innovation.**
- **7. The seventh part of the text (lines 25-28) discusses the importance of maintaining strong relationships with stakeholders.**
- **8. The eighth part of the text (lines 29-32) highlights the role of the board of directors in overseeing the company's operations.**
- **9. The ninth part of the text (lines 33-36) mentions the company's financial performance over the past year.**
- **10. The tenth part of the text (lines 37-40) provides a final statement from the CEO regarding the company's future plans.**

Questions for Oral Answers

1. **What is the main problem of the company?**
2. **Why is the company facing a decline in sales?**
3. **What strategy is the company using to address these challenges?**
4. **What specific actions are being taken to implement this strategy?**
5. **What is the company's outlook for the future?**
6. **What is the role of the board of directors?**
7. **Why is it important to maintain strong relationships with stakeholders?**
8. **How has the company's financial performance been over the past year?**
9. **What is the CEO's final statement regarding the company's future plans?**
10. **What is the company's commitment to long-term growth and innovation?**

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