

- **1. The first part of the text (lines 1-4) describes the general situation of the company. The main problem is the lack of resources, which is caused by the high costs of raw materials and the low price of the finished product.**
- **2. The second part of the text (lines 5-8) discusses the reasons for the problem. The main reason is the increase in the price of raw materials, which has led to a significant increase in the cost of production. Another reason is the decrease in the price of the finished product, which has led to a decrease in demand.**
- **3. The third part of the text (lines 9-12) describes the measures that have been taken to solve the problem. The company has decided to reduce the price of the finished product in order to increase demand. It has also decided to find alternative sources of raw materials in order to reduce the cost of production.**
- **4. The fourth part of the text (lines 13-16) discusses the results of the measures taken. The company has managed to increase its sales and reduce its costs, which has led to a significant improvement in its financial situation. However, the company still faces some challenges, such as the need to find more efficient ways of producing the finished product.**
- **5. The fifth part of the text (lines 17-20) describes the company's future plans. The company plans to continue to reduce the price of the finished product in order to increase demand. It also plans to invest in research and development in order to find more efficient ways of producing the finished product.**
- **6. The sixth part of the text (lines 21-24) discusses the company's overall strategy. The company's main strategy is to reduce the price of the finished product in order to increase demand. It also plans to invest in research and development in order to find more efficient ways of producing the finished product.**
- **7. The seventh part of the text (lines 25-28) describes the company's current financial situation. The company is currently in a state of financial distress, with a significant amount of debt and a low level of profitability. However, the company is optimistic about its future prospects.**
- **8. The eighth part of the text (lines 29-32) discusses the company's relationship with its suppliers and customers. The company has a long-standing relationship with its suppliers, which has helped it to secure a steady supply of raw materials. It also has a loyal customer base, which has helped it to maintain a steady level of sales.**
- **9. The ninth part of the text (lines 33-36) describes the company's management team. The company is managed by a team of experienced professionals, who are committed to the company's success. They have implemented a number of measures to improve the company's performance, and they are confident that the company will continue to grow in the future.**
- **10. The tenth part of the text (lines 37-40) discusses the company's overall outlook. The company is optimistic about its future prospects, and it believes that it will continue to grow in the future. It plans to continue to reduce the price of the finished product in order to increase demand, and it also plans to invest in research and development in order to find more efficient ways of producing the finished product.**

Questions for Oral Answers

1. **What is the main problem of the company? Why is it a problem?**
2. **What are the reasons for the problem? How do they affect the company?**
3. **What measures has the company taken to solve the problem? How effective are they?**
4. **What are the results of the measures taken? How does the company's financial situation change?**
5. **What are the company's future plans? How do they relate to the current situation?**
6. **What is the company's overall strategy? How does it aim to solve the problem?**
7. **What is the company's current financial situation? How does it compare to the previous period?**
8. **How does the company relate to its suppliers and customers? What are the benefits of these relationships?**
9. **Who manages the company? What are their main responsibilities?**
10. **What is the company's overall outlook? How does it see its future?**

