



- **1. The first part of the text (lines 1-4) describes the general situation of the company. The main problem is the lack of resources, which is caused by the high costs of raw materials and the low price of the finished product. The company is in a difficult financial position and is unable to cover its operating expenses.**
- **2. The second part of the text (lines 5-8) explains the reasons for the company's financial difficulties. The main reason is the increase in the price of raw materials, which has led to a significant increase in the cost of production. This has resulted in a decrease in the profit margin and a loss of market share.**
- **3. The third part of the text (lines 9-12) discusses the company's current strategy to overcome its financial problems. The management has decided to reduce costs by cutting back on non-essential expenses and to increase sales by offering discounts to loyal customers. They also plan to diversify their product line to attract new customers.**
- **4. The fourth part of the text (lines 13-16) outlines the company's long-term goals and the steps they will take to achieve them. The management aims to improve the company's financial performance by increasing efficiency and reducing waste. They also plan to invest in research and development to create new products and services that will give the company a competitive edge in the market.**
- **5. The fifth part of the text (lines 17-20) concludes the report by summarizing the key findings and recommendations. The management believes that the company's financial situation is improving and that the implemented measures will lead to a sustainable recovery. They encourage all employees to continue working hard and to contribute to the company's success.**

## Questions for Oral Answers

1. **What is the main problem of the company? How is it caused?**
2. **What are the reasons for the company's financial difficulties?**
3. **What is the company's current strategy to overcome its financial problems?**
4. **What are the company's long-term goals and the steps they will take to achieve them?**
5. **What is the conclusion of the report? What are the key findings and recommendations?**
6. **What is the main reason for the increase in the price of raw materials?**
7. **How has the increase in the price of raw materials affected the company's profit margin?**
8. **What measures has the company taken to reduce costs?**
9. **How does the company plan to increase sales?**
10. **What are the company's plans for research and development?**
11. **What is the management's outlook for the company's future?**

12. [Redacted text]
13. [Redacted text]
14. [Redacted text]
15. [Redacted text]

[Redacted text] 10 [Redacted text]

[Redacted text]

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